

## Message Text

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ACTION CU-04

INFO OCT-01 EUR-12 ISO-00 /017 W  
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R 170957Z OCT 75

FM AMEMBASSY BUCHAREST

TO /SECSTATE WASHDC 5107

USIA WASHDC

INFO AMEMBASSY BELGRADE

AMEMBASSY BUDAPEST

AMEMBASSY PRAGUE

AMEMBASSY SOFIA

AMEMBASSY VIENNA

AMEMBASSY WARSAW

AMCONSUL ZAGREB

UNCLAS BUCHAREST 5303

USIA FOR IEU, STATE FOR CU/EE ARTS

E.O. 11652: NA

TAGS: OEXC RO

SUBJ: LOS ANGELES PHILHARMONIC ORCHESTRA ADVANCE TEAM

REF: A. STATE 230761; B. SOFIA 2258

LAPO ADVANCE TEAM'S DISCUSSION WITH ARIA REPS  
PROCEEDED ALONG SAME LINES AS SOFIA REFTEL, REVEALING ONE  
MAJOR PROBLEM AND SEVERAL MINOR ONES REQUIRING RESOLUTION  
OR COORDINATION DURING COMING MONTHS.

1. TRANSPORT: (A) BIGGEST PROBLEM IS FUNDING INTER-  
COUNTRY TRANSPORTATION OF PERSONNEL AND INSTRUMENTS. ARIA  
REP AFFECTED SURPRISE AT PROPOSITION IT SHOULD PAY FOR ONE  
LEG OF AIR TRAVEL OR PRO RATA SHARE OF JOINT CHARTER AND  
TOLD FLEISCHMAN AND LINCH IT HAD NOT BUDGETED FOR SUCH  
LARGE EXPENDITURE. (EMBASSY BELIEVES THIS REPRESENTS  
INITIAL ARIA NEGOTIATION TACTIC SINCE SUBJECT BROACHED  
LAST DECEMBER AND AGAIN IN MAY.) ARIA SAID IT WILL HAVE  
TO PAY 45 PERCENT OF GROSS RECEIPTS IN HALL RENTAL, TAXES  
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AND FEES, LEAVING BALANCE TO PAY FOR PUBLICITY, LOCAL

TRANSPORTATION, PER DIEM, HOTEL, ETC. INTER-COUNTRY TRANSPORTATION ON TOP OF THAT WOULD PUT THEM IN RED. IN ANY CASE, ARIA PROMISED TO SEEK GUIDANCE FROM HIGHER AUTHORITY AND RESPOND ASAP. (IF OTHER CONCERT AGENCIES ON TOUR, INCLUDING WARSAW, AGREE TO LAPO TERMS, IT MIGHT PROVE USEFUL PRESSURE ON ARIA TO PAY AT LEAST SUBSTANTIAL PART OF INTERNATIONAL TRAVEL.)

(B) EVERYONE AGREED THAT TRUCK OR RAIL TRANSPORT OF INSTRUMENTS APART FROM MUSICIANS WOULD BE COURTING DISASTER. FLEISCHMAN SAID VIRTUALLY IMPOSSIBLE TO GET PERSONNEL, THEIR BAGGAGE AND INSTRUMENTS ALL ON ONE PLANE, SO SECOND AIRCRAFT MAY BE NECESSARY.

2. PERDIEM: LESS URGENT PROBLEM OF PER DIEM FOR ORCHESTRA WILL ALSO HAVE TO BE RESOLVED. FLEISCHMAN SAID ARIA MAXIMUM OF 100 LEI PER PERSON PER DAY WILL HAVE TO BE INCREASED BY AT LEAST 50 PERCENT. EMBASSY PREPARED TO USE GOE TO FOOT BILL OF DOLS 1500 EXTRA, IF NECESSARY, BUT PREFERS TO RESERVE OFFER FOR NEGOTIATING LEVERAGE ON TRANSPORT PROBLEM ABOVE.

3. HOTEL ACCOMMODATIONS: ARIA OFFERED LAPO HOTEL NORD WITH 35 SINGLES, WHICH ACCEPTABLE IN PRINCIPLE, BUT FLEISCHMAN RESERVED RIGHT TO OPT FOR DOROBANTI HOTEL AS MORE ATTRACTIVE AND CENTRALLY LOCATED, IF LATTER COULD PROVIDE AS MANY SINGLES OR MORE.

4. CONCERT HALL: FLEISCHMAN SATISFIED WITH SALA PALATULUI, ITS 3100 SEAT CAPACITY AND ADEQUATE STAGE DIMENSIONS. HE EXPRESSED SOME CONERN OVER ACOUSTICS, BUT THOUGHT IT COULD BE HANDLED ADEQUATELY.

5. FACILITATIVE ASSISTANCE: ARIA WILL CLEAR ORCHESTRA MEMBERS AND BAGGAGE THROUGH CUSTOMS, PROVIDE ALL INTERNAL TRAVEL VIA BUS, AND HAVE ITS OWN PERSONNEL AT STRATEGIC POINTS DURING STAY. ARIA REP ALSO SAID ARRANGEMENTS FOR VISAS BETTER HANDLED AT THIS END.

6. RADIO-TV: FLEISCHMAN ADVISED ARIA RADIO RECORDING UNCLASSIFIED

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OF ORCHESTRA FREE, BUT VIDEO-TAPING, EXCEPT FOR SHORT TV NEWS ITEM, SUBJECT TO NEGOTIATION.

2&. PROGRAM: NO DECISIONS MADE ABOUT PROGRAM CONTENT, BUT ARIA PROMISED TO CHECK ON DESIRABILITY OF PLAYING BOTH NATIONAL ANTHEMS.

8. SOCIAL FUNCTION: FLEISCHMAN SAID OFFICIAL

EMBASSY RECEPTION FOR ORCHESTRA "NOT ONLY VERY POSSIBLE  
BUT EVEN WELCOME" IF IT COULD BE SCHEDULED EVENING OF  
ARRIVAL.

9. EMBASSY ASSISTANCE: EMBASSY PROMISED LAPO TEAM ALL  
NECESSARY BACK-UP TO ARIA ARRANGEMENTS TO ENSURE MINIMUM  
FLAPS INHERENT IN FORMIDABLE ENTERPRISE THIS KIND.  
FLEISCHMAN AGREED TO KEEP EMBASSY INFORMED AT ALL STAGES  
OF NEGOTIATION.  
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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
**Concepts:** MUSIC, CULTURAL PRESENTATIONS  
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**Decaption Date:** 01 JAN 1960  
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**Disposition Approved on Date:**  
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**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 3  
**Previous Channel Indicators:** n/a  
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**Reference:** 75 STATE 230761, 75 SOFIA 2258  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** buchant0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 22 OCT 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <22 OCT 2003 by ReddocGW>; APPROVED <10 FEB 2004 by buchant0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** LOS ANGELES PHILHARMONIC ORCHESTRA ADVANCE TEAM  
**TAGS:** OEXC, RO  
**To:** USIA  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006